

High performance network overlay drives better patient experience for years to come.

Background

Evolution Healthcare is a major player for healthcare services across Australia and New Zealand. Their focus is to improve the management of private healthcare facilities partnering with medical professionals and healthcare providers and offer excellence in patient care. They operate five hospitals, a data center and a headquarter site.

The Challenge

The IT team at Evolution Health received complaints from their Huntsville location. The staff was not able to use critical VoIP and interactive desktop applications. The team suspected the excessive WiFi use by visitors at Huntsville was the issue but they had no evidence.

The Solution

Sinefa's solution got deployed at the Huntsville location within minutes. The virtual probe provided instant evidence that the use of video applications such as iTunes and YouTube was starving other applications. However, the users were staff members not visitors.

With the solution, the IT team controlled the video application by implementing policies to prioritize business critical applications over it. Automatic alerts were set to notify the IT manager if usage went beyond a predefined threshold.

The Results

Evolution Healthcare estimate that the installation of Sinefa's Platform has saved the company between \$500-\$1000 every month or ROI of 1000% by avoiding an expensive bandwidth upgrade. The company saw an increase in staff productivity with improved speed and accuracy of patient care.

The Sinefa solution is operational at every location for pervasive visibility.

Challenges

- Network performance complaints at the Huntsville location.
- No visibility into why and what caused the issue.

Solution

- Sinefa provided evidence that network congestion was caused by video applications usage by staff
- Sinefa's Application Control prioritized the interactive and voice applications guaranteeing at least 45% of available capacity.

Results

- \$500-\$1000 monthly infrastructure savings
- Improved staff productivity and patient care.
- Pervasive performance visibility at all sites.

“Sinefa has generated an ROI of 1000% for Evolution Health” - Satish Gadde